

Our Clients Have Their Large Molecule Cake and Eat It Too: Nimble Services AND a Comprehensive Service Selection

The Significance of Large Molecules in Development

At Inotiv, large molecules figure prominently in our clients' pipelines. We have robust in vivo and pathology capabilities to support these molecules, and our pharmacokinetics team has the expertise and experience to support them. However, bioanalysis is also usually required in the development of these compounds — and while we have a remarkable scope of offerings in-house, large molecule was a gap in our service offerings. Realizing that many clients could really benefit from an easy solution for performing bioanalysis in the same work stream as their in vivo activities, we shopped around, did a lot of homework, and came up with a well-crafted solution.

Value-Added, Strategic Collaboration for Large Molecule Bioanalysis

- **Insight**
The insights you deserve to get the answers you need
- **Answers**
Proven strategies that deliver the right answers to the right questions, on time
- **Attention**
Focused, responsive, decisive service with access to your scientists
- **Scientific leadership**
Comprehensive services and right-size solutions that exceed your expectations
- **Proven process**
Clear, communicative, efficient project execution
- **Superlative experience**
Inotiv's expert in vivo services and focused, large-molecule bioanalysis from Immunologix

CHALLENGE

Emerging, University-Affiliated Biotech With a Large Molecule Requests a 28-Day Primate Study With an Ambitious Timeline

This project, while typical of Inotiv clients, contained a number of challenges. With such an ambitious timeline, we knew all our services would have to be carefully coordinated. The study was NIH-funded, which meant additional coding and contracting documentation. Nonhuman primates are in short supply, entail special shipping procedures, and require a 30-day quarantine that would have to be built into the timeline. Finally, we knew we'd need to tap our new collaborative partner, Immunologix, for the necessary large molecule bioanalysis.

We developed this productive collaboration to blend seamlessly with our own offerings.

— Joe Flynn, Inotiv

SOLUTION

Enabled Client to Source All Services in One Place for Ultimate Ease of Use

With this client's timeline, a typical, transactional subcontracting relationship for large molecule bioanalysis would have been out of the question. Fortunately, our relationship with Immunologix is far more sophisticated and value-driven.

From the start, our goal was to make the inclusion of Immunologix in our workflow as easy as possible. Much thought and deliberation have gone into the solution we've brought forward. We invested six months to design a seamless experience for our clients.

We also sent our QA team to Immunologix to ensure our standards for quality and compliance are aligned. Our sales and marketing teams have been trained so they know the right questions to ask to decide when to bring Immunologix into the conversation, to make it easy for our clients. The working templates and data sheets we all use are standard.

And to ensure timely availability of subjects for this in vivo study, we secured them well ahead of time via well-planned vendor agreements.

I've been part of other "collaborations" in this space, but they ended up just being transactional because we didn't get buy-in from either side. The roadmap we got from Inotiv was hands-down the best.

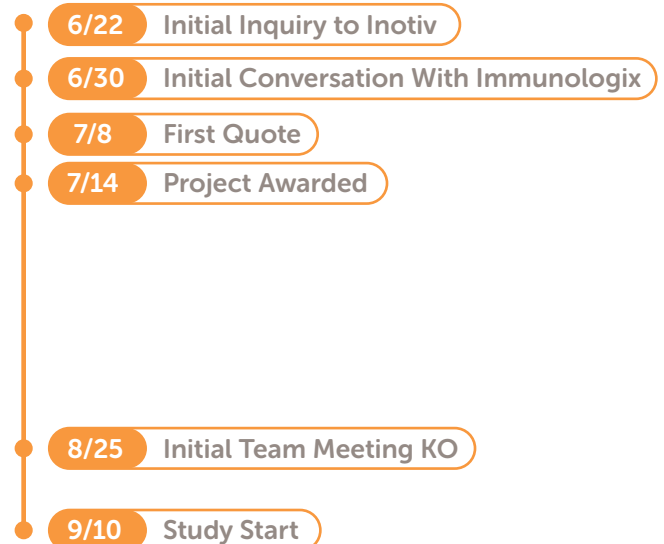
— John Ryan, Immunologix

RESULTS

The Ambitious Study Timeline Was Met

With the help of Immunologix, this large molecule preclinical study involving nonhuman primates was initiated 59 business days from the initial conversation.

Timeline



CONCLUSION

Where Insights Lead to Answers — Expect a Win-Win

In choosing a laboratory partner for discovery and development, expect more: more attention, more insight, and a superlative experience. You've worked hard to get this far, and you deserve a provider seamlessly aligned to your needs and goals.

Through scientific leadership and ongoing investments, Inotiv delivers a comprehensive range of nonclinical and analytical services that exceed expectations — like our strategic collaboration with Immunologix for large molecule bioanalysis.

Why Is the Inotiv/Immunologix Collaboration Such a Win-Win?

Immunologix

Experienced: Unparalleled scientific leadership

Focused: Designed and built for ligand-binding-based bioanalysis and biomarkers

Ready: Personnel and technology investments in place and capacity available

Relevant: Approximately 30% of current portfolio is preclinical

Inotiv

Insightful: Established track record of answering the right questions on time, with high-quality data

Proven: Long and impeccable regulatory history

Leading: World-class team of scientists, experienced project management

Complementary: Trust with Immunologix, minimal overlap, working in parallel

At Inotiv, our focus is to provide you with attentive, decisive service delivering the broad scope and right-size solutions essential to your success.

Gain the insights you deserve to get the answers you need. Expect more — with Inotiv.